

Seiler Rental - Customer FAQ

Why rent?

If you are looking to improve your business's bottom line, then looking into renting is a good idea! Renting your equipment is a cost effective way to secure current technology, minimizes your downtime and maximizes your production productivity. Renting from Seiler is a great way to control your expenses and inventory overhead, allows you to try before you buy, and conserves your working capital.

Why rent from Seiler?

Seiler Instrument maintains a large and diverse fleet of GPS/GNSS, robotic, and laser technology for surveying, construction, and mapping/GIS applications. Seiler takes care of the maintenance on the equipment and all required updates, so you get the most value from your rental. Seiler has available local support and staff to assist you through your rental term.

What are the current rental rates?

These are posted at www.seilergeo.com/rentals. Check the product line you are interested in and there is a rentals link showing the current rates.

What product is available to rent?

A listing of available product is posted along with the rates (see above). To check current inventory levels and availability, please call your local Seiler office or call (888) 263-8918.

When do rentals begin?

Rentals begin on the date Seiler ships the product or the product is picked up by the customer.

Who pays shipping?

Seiler will pay for 2-day shipment at the start of the rental. Shipment back to Seiler is the responsibility of the customer. Reference our shipping and return policy: https://www.seilerinst.com/test/general-terms-and-conditions/

When do rentals end?

Rentals end on the date Seiler receives the product.

Is training included?

Training is not included with the standard rental rates. Support for hardware issues is included but training and support for learning the process of using the equipment in the field is not included. Seiler Instrument offers a variety of training and support options. Please let us know if you need help understanding how to use the equipment.

Who is responsible for broken/missing items?

We ask that you inspect the equipment upon receipt. Any items found to be broken or missing at the start of the rental will be replaced. If the items are found to be broken or missing at the return of the rental, then an invoice will be sent to replace or repair the items.

Is insurance required during the rental?

Insurance is not required but recommended for most rentals. Seiler reserves the right to require proof of insurance for larger rentals.

Is there a rent-to-own program and what does it involve?

Yes. This involves a credit of your rental amount toward the purchase of the unit you are renting. The standard rental invoice is paid and 70% of that amount is available as a credit toward purchase. Rent-to-own programs involve more than one month of duration.

Are there any restrictions to the rent-to-own program?

Yes. If you plan to purchase your rental unit(s), you should first contact your Seiler sales rep or the <u>nearest Seiler Office</u> and let them know you plan purchase. This will stop the rental and allow us to process the accrued rental credit towards your purchase of the rental unit(s) and prepare an invoice. Do not return the rental unit(s) to Seiler; this will forfeit the accrued rental credit. Rental Credit is applied only to the unit being purchased unless special arrangements are made at the start of the rental. Also, you cannot apply multiple rentals to one purchase.

Where can I go with more questions?

Contact your local <u>Seiler sales representative</u> or call (888) 263-8918.

Rev: October 2017